

Message Text

UNCLASSIFIED

PAGE 01 BAGHDA 01597 120624Z
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 /019 W
-----055228 120624Z /17

R 120600Z SEP 77
FM USINT BAGHDAD
TO USDOC WASHDC
INFO SECSTATE WASHDC 4986

UNCLAS BAGHDAD 1597

E.O. 11652: NA
TAGS: BDIS, BEXP, IZ
SUBJ: EXPORT OPPORTUNITY: HOME APPLIANCES

REF (A) USDOC 16743 (B) USDOC 16645 (C) BAGHDAD T-1485

1. USINT REQUESTS FOLLOWING BE RELAYED TO RESPECTIVE
U.S. COMPANIES:

GIBSON (REF B): ALL CORRESPONDENCE SHOULD BE ADDRESSED
BY TITLE TO DIRECTOR-GENERAL, IRAQI TRADING CO. MR. ASWAD
NO LONGER HOLDS THIS POST. SAMPLES SHOULD BE SENT TO IRAQI
TRADING CO., MASBAH, BAGHDAD, IRAQ (PHONE 95497). STANDARD
CONTRACT 3/3/10805 APPLIES TO ALL MAJOR ORDERS SIGNED BY
IRAQI TRADING COMPANY. SOME CLAUSES ARE NEGOTIABLE, BUT
CHANGES MAY DELAY ORDER PROCESS AS DIRECTOR-GENERAL THEN HAS TO
RECEIVED SANCTION FOR THEM FROM HIGHER AUTHORITY. SUPPLY
PERIOD NEGOTIABLE, BUT PREFERABLY SUPPLIES SHOULD BE IN
BAGHDAD TO MEET REQUIREMENTS OF SUMMER 1978.

FRIGIDAIRE (REF B) PLEASE ADVISE COMPANY THAT IRAQI
TRADING COMPANY IS THE NEW NAME FOR AFRICAN-IRAQI
TRADING COMPANY.

GENERZL ELECTRIC (REF A) GE DECISION TO INSIST ON
PAYMENT FOR SAMPLE MAY HINDER AWARD, AS CHECKING
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SAMPLES IS FIRST STEP IN TENDER AWARD PROCESS. GE CAN
GIVE SAMPLES AND REQUEST THAT THEY BE RETURNED IF
ORDER NOT PLACED WITH THEM. OFFER TO SEND REPRESENTATIVE
TO DISCUSS CONTRACT PROVISIONS SHOULD BE SENT BY GENERAL
ELECTRIC TO IRAQI TRADING COMPANY.

COMMENT: AFTER DISRUPTION OF U-IRAQI DIPLOMATIC RELATIONS

IN 1967, IRAQ BANNED IMPORTS FROM UNITED STATES. A 1973 ORDER
SUSPENDED THE BAN FOR U.S. CAPITAL GOODS IN GENERAL, BUT
PROVIDED THAT NON-CAPITAL GOODS CAN BE IMPORTED FROM THE
U.S. IF COMPETITIVE IN PRICE AND QUALITY AND IF CONCERNED
MINISTER (IN THIS CASE MINISTER OF TRADE) APPROVES. THIS
STIPULATION DOES NOT APPLY TO NON-US SUPPLIERS. IRAQ IN
THE PAST HAS BOUGHT REFRIGERATORS FROM TURKEY, ITALY,
FRANCE AND INDIA.
MACK

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 12-Sep-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977BAGHDA01597
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770329-0576
Format: TEL
From: BAGHDAD
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770976/aaaacmag.tel
Line Count: 71
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 031d8648-c288-dd11-92da-001cc4696bcc
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Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1314071
Secure: OPEN
Status: NATIVE
Subject: EXPORT OPPORTUNITY: HOME APPLIANCES
TAGS: BDIS, BEXP, IZ
To: COM
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/031d8648-c288-dd11-92da-001cc4696bcc
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